



Membership Guarantee Program

It is important to us that members feel like they received great value for their dollar. For 2018 we have launched our new Membership Guarantee Program. We believe that everyone joins with the best of intentions of playing a lot of golf throughout the season –but things pop up, medical issues occur, family stuff happens, etc. We don't want anyone being disappointed at the end of the year. We don't want members feeling they didn't get their money's worth. Here is how our new Membership Guarantee Program will work.

We have made our calculations based on the cost of 18 hole rounds because that is how many holes people play per day—as members this is very difficult to track.

BREAK EVEN

- **Full Individual Membership & Weekday Individual Membership** 50 Rounds
 - **Weekend Plus** 40 Rounds
 - **Couples Full/Weekday Membership** 90 Rounds (between both people)
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So here is how it works:

- If you meet or exceed the BREAK EVEN number of rounds your cost for the following year is the normal membership cost
- If you are between 75-100% of the BREAK EVEN POINT you will only pay 75% of the value of the NEXT years membership
- If you are between 50-75% of the BREAK EVEN POINT you will only pay 50% of the value of the NEXT years membership
- If you are between 25-50% of the BREAK EVEN POINT you will only pay 25% of the value of the NEXT years membership
- If you play LESS than 25% of the BREAK EVEN POINT your membership will be transferred into the following year at no charge

This will allow you another season to amortize your membership benefit cost and to help you receive better value for your dollar.

Conditions:

- **In order to qualify** for this program it is necessary that you register in the PRO SHOP every time you come out to play. If you do not sign in and we catch you, you will not be eligible for the program.
 - **This program will only be valid** for years (time frame) where you have paid the full cost of a membership. The 2nd year after you paid the discounted membership fee you would not qualify for this program so on the 3rd year you would go back to paying the full membership price.
 - **The 2nd year discounted membership must be paid by Nov 1st** of the 1st year of membership in order to receive the discounted deal. If you pay on or before November 1st, and cannot play at all the following year we will either allow you to postpone your membership until the following year or we will refund your money by May 31st of that 2nd year. The choice will be the members.
 - This program will only apply to the Full Individual, Weekday Individual, Full Couple and Weekday Couple memberships.
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Membership Rewards Program.

This program is basically a pre-paid BoQ Credit (Gift) Card that can be purchased in \$100 increments by members. This card is very flexible and can be used for the following: food and beverage anywhere on site, car detailing, lessons and golf and cart fees.

Note: Instantly rewards member 10% for their patronage. No need to collect or track points. However, the card cannot be used to pay for memberships or for golf merchandise.

Example of how easily the reward works: Purchase \$100 BoQ Credit (Gift) Card and instantly receive \$10 attached to the card—for every \$100 purchase you will (benefit) receive an extra \$10 on your card.