



## Reasons to Join and Benefits of Membership

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The Bay of Quinte Golf and Country Club is proudly Belleville's most venerable golf course. It began as a 9 hole course in 1921 and evolved into an 18 hole Championship golf course in 1961. It became recognized as a premier facility, attracting golfers from Eastern Ontario and New York State. Today it continues to impress golfers and test their skills. Much has changed since its inception but one thing has remained constant—the Bay of Quinte Golf & Country Club continues to combine heritage, prestige and hospitality.

Bay of Quinte Golf & Country Club offers golfers the opportunity to visit and play on a casual basis or to become a member. Note: there is a variety of membership options.

Sometimes the question gets asked...Why should I join the Bay of Quinte Golf & Country Club. To answer that we have compiled **Some Good Reasons To Join.**

- 1. Course Conditioning** – Excellent greens, limited interaction with maintenance staff. We maintain excellent playing conditions for both the championship golfer and the average golfer. We're proud to offer some of the fastest and best conditioned greens in Eastern Ontario. We believe that daily routine maintenance will provide a consistent well maintained golf course. The maintenance crew starts as early as 1 am and is usually off the course before 10:30 am (to achieve the maximum maintenance level with the least possible disturbances to players. Maintenance of greens, tees, fairways and bunkers are the top priorities and therefore receive the most attention. **BENEFIT: Quality of the course.**
- 2. Accessibility** – It is important to members to have access to the course. Generally, we have much less competition for time slots since we have very few shot gun tournaments. We restrict the number of outside shot gun tournaments per season to four or less. It is not uncommon for members to play over 100 rounds a season at times convenient for them! **BENEFIT: Accessibility and flexibility.**
- 3. Playability and Pace of Play** – Playability is somewhat tied to how challenging players want their game. That is why we offer six sets of tee decks ranging from 4500 to 6600 yards to help golfers have more fun on the course and enhance their overall experience by playing from a set of tees best suited to either the pace and/or length of game they want, or to player's abilities. The course design has no blind or 'gimmicky' holes, very few forced carries and is rated to play in four hours and fifteen minutes. Typically, members report rounds are played in less than four hours and occasionally some rounds under three! **BENEFIT: Comfort level, less stress & flexibility.**
- 4. Hospitality** – We want members to have the best possible experience with each visit. Giving a positive brand experience is our staff's priority. We want members to enjoy the club. **BENEFIT: Feeling of being appreciated, and a sense of belonging.**

5. **Community of Members** – With membership, you're not just joining a golf course. We take the idea of being a club seriously – in a fun way! We regularly communicate news and views via our e-news bulletin, as well, there is active online communities. We encourage members to contribute and feel as they are part of it—this is all with the view to building connections. There is also opportunities for social events and competitions. We support a dedicated staff in building membership and keeping in touch with our long-standing and with our new members.  
**BENEFIT: Sense of belonging, inclusiveness, and personal comfort level.**
6. **Amenities** – Bay of Quinte Golf & Country Club is the only golf course in the area to offer a range of food and beverage options ranging from grab and go items from our 'DETOUR' canteen to gourmet dining at our NINETEEN Restaurant. We offer pro shop merchandise, lockers, club storage and cleaning, we also have an executive meeting room (The Summit Room) available for member use. **BENEFIT: More options, flexibility and convenience.**
7. **Value and Membership Flexibility** – Membership packages are available to suit every budget or offers flexibility to those with time on their hands during mid-week...to those with more limited time to spare. If its likely you will play 40 rounds or more per season it makes good economic sense to purchase a membership. The flexibility of membership allows you to play part games (especially in the late afternoon) without the worry of completing a full round. **BENEFIT: Value and flexibility.**
8. **Constant Reinvestment** – Since 2010, the course has been fully renovated; new bunkers were added and changes were made to their design, including placement and type of sand. All of the tee decks were rebuilt and some hole changes were executed. Several holes have been redesigned to provide additional distance and challenges for low handicappers, but still allow for a pleasurable learning experience for the novice golfer. Irrigation and drainage receive regular upgrades to keep the course playable even through severe weather conditions. **BENEFIT: Quality of course and playability.**
9. **Loyalty Program** – Your membership swipe card gives you access and privileges— it allows you to put credit on you card and use it immediately. It is handy if you just want a leisurely beverage, or to have lunch or dinner at our restaurant—even if you are attending one of our organized social events or hosting a special occasion of your own. *(It also means you can start to save on the price of membership).*  
**BENEFIT: Convenience, flexibility and value.**
10. **Membership Guarantee Program** – We believe everyone should feel like they receive great value for their membership...so for 2018 we have launched our new Membership Guarantee Program, which offers a new 'Risk Free' way to join. We know that people join with the best of intentions of playing lots of golf throughout the season...but things might occur such as: medical issues arise, family stuff happens, etc. We don't want anyone being disappointed at the end of the season that they didn't get good value for their membership. (Please refer to our website for complete program details).  
**BENEFIT: Value, flexibility and peace-of-mind.**

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**Here are some more reasons to join:**

- a. **Great instruction for the novice or expert golfer** – Our CGTF professionals are on hand to help you find your swing and improve your play.
- b. **Reciprocal Privileges** – Just in time for the 2018 season, we will be introducing an expanded reciprocal program with other great courses within a short drive time from Belleville.
- c. **Member Guests** – Another benefit to membership is as a full member you can introduce guests at a discounted rate.
- d. **Junior Program** – We have a growing junior program and are actively promoting golf and the Club through our successful summer Junior Golf Camp.
- e. **Regular Competitions** - For 2018, we will offer monthly competitions for all members with many other opportunities mid week and at the weekend to play for fun, for handicap and for prizes throughout the season.
- f. **Social Aspect** – Opportunities to engage with other like-minded people, or to network a bit and develop a few business connections.
- g. **Friendships** – It's a great way to further develop friendships. Numerous golfers join the club without regular golfing partners and now they are playing regularly with groups of other members and enjoying their golf.
- h. **Fewer Pesky Bugs** – Our close proximity to the breezes off the Bay of Quinte and combined with our open parkland design limits and reduces the exposure to mosquitos, black flies and other flying pests.